

Track	Session Name	Room	Start Time	End Time	Description
Small Business	Sage 50cloud with MS Office 365 Sets Your Business Free-Desktop Security Meets Cloud Flexibility	TBD	10:45 AM	11:30 AM	Discover how Sage 50cloud and Microsoft Office 365 can give you a day back every month by bringing you the flexibility and freedom of cloud and mobile access, without the disruption of losing the familiarity of the desktop solution you know and love.
Small Business	Invisible Strategies to Make You a Better Negotiator	TBD	10:45 AM	11:30 AM	This session focuses on attaining Greater Firm Profitability Through Process and Technique. Specifically, it will address a complete approach to negotiating and having a conversation based on value.
Mid-Size Business	Achieve better business outcomes with Sage's business ecosystem	TBD	10:45 AM	11:30 AM	As customers, you've made a strategic decision to trust running your business with Sage's accounting, financial and human resources solutions. Sage offers powerful solutions that will make your business run even more efficiently. Come join this session and learn more about how these solutions can help you improve the bottom line for your organization.
Mid-Size Business	Choosing the right performance metrics for your business	TBD	10:45 AM	11:30 AM	How do you evaluate business success? In this session, we'll show you how Financials, part of Sage Business Cloud, can help you evolve your performance metrics beyond traditional profitability margins and expense ratios, and consider key performance indicators that give you broader insight into the health of your business. Financials combines powerful accounting, robust analytics and accurate reporting to enable businesses to grow with confidence.
Enterprise	Are you outgrowing your ERP? 5 Warning Signs You Can't Ignore	TBD	10:45 AM	11:30 AM	Sage Enterprise Management is not your typical ERP- delivering a better way to manage your entire business from financials to supply chain to manufacturing. Join this session learn where we are headed with Sage Enterprise Management as well as get a feel for the features that are available with the latest version.
Small Business	Sage 50cloud Accounting Productivity Boosters	TBD	11:45 AM	12:30 PM	Maximize your work day by learning process tips and savvy shortcuts that boost productivity.
Small Business	It's not the end of the world: How to prepare for an audit	TBD	11:45 AM	12:30 PM	Be prepared with the right tools and planning. Learn how to manage and keep documents readily accessible and make sure you calculate sales tax properly before the auditor comes. With a little planning, you'll breeze through an audit with ease.
Mid-Size Business	Sage 100cloud Tips and Tricks	TBD	11:45 AM	12:30 PM	Your business is complex, but your business management solution doesn't need to be. Learn how to get the most out of Sage 100cloud.
Mid-Size Business	Fulfillment: The landscape is changing - e-commerce to EDI	TBD	11:45 AM	12:30 PM	Complementing your EDI system with e-commerce constitutes a perfect marriage as they serve very different purposes. EDI is used for large-volume, repetitive orders, whereas an online sales portal is mostly used for placing orders with a more 'occasional' character. Find out now how to provide a way to communicate with existing customers and improve the processes for frequently placed orders with MAPADOC EDI and Sage eCommerce.
Enterprise	Driving real-time business insights through activity monitoring	TBD	11:45 AM	12:30 PM	Come learn how to proactively manage your portfolio and identify problems and issues before they impact your bottom line. This session will help you manage your business looking forward, not through your rear view mirror.
Small Business	Sage 50cloud The Road Ahead	TBD	1:45 PM	2:30 PM	In this Sage 50cloud roadmap session, you get a closer look at the new features and functionality that will improve the way you and your clients work together, including: Outlook Connector, Automatic Cloud Back-ups, Cloud document storage, Sage Drive and more.
Small Business	Emerging Practices in e-Commerce Strategy	TBD	1:45 PM	2:30 PM	Want to know more about how to capture your share of online sales? Attend this session to learn about how to build and execute an e-commerce strategy to win with in the online market, and get key insight on managing the backend of your strategy with data collection, tax reporting, and shipping management.
Mid-Size Business	Sage 300cloud - The Road Ahead	TBD	1:45 PM	2:30 PM	Learn what's coming up and some of the exciting recent developments with Sage 300cloud.
Mid-Size Business	Save Time and Money: Automate Accounts Payable and leverage EDI to make your business grow	TBD	1:45 PM	2:30 PM	Linking EDI to your Manufacturing or Distribution business creates a strong enabler. Cutting both time and money, EDI is giving businesses more power to manage their B2B relationships. Automate your AP process to reduce costs, effortlessly pay vendors and improve internal controls.
Enterprise	Using Automation to transform your Warehouse Management outcomes	TBD	1:45 PM	2:30 PM	Business success starts in the warehouse. It's all about controlling day-to-day operations while keeping cost low and increasing productivity. Join panel of experts that will share industry leading manufacturing advancements that will help your business surpass its potential. From automation tools to help you examine your activity, to best practices that will help you to streamline your business and create efficiencies.
Small Business	Is Outsourced Payroll right for you and your business?	TBD	2:45 PM	3:30 PM	With the complicated Tax Laws, New EEOC Compliance, and ACA, is outsourcing the best way to handle your payroll? In order to retain top employees, you need to pay them accurately and on time—even if payroll processes are time-consuming, costly, and complex. Learn how Sage payroll can make it easy to increase employee retention, stay compliant with government regulations, and improve productivity.
Small Business	The New Way to Get Paid Faster with Click to Pay	TBD	2:45 PM	3:30 PM	Any steps you can take to lower your receivables will boost your cash flow. Gain insight and learn strategies that can help you increase your cash flow and track your progress with the right financial information and reports from product experts.
Mid-Size Business	Going Paperless: Exploring the world of digital and being intelligent about it	TBD	2:45 PM	3:30 PM	Any steps you can take to lower your receivables will boost your cash flow. Gain insight and learn strategies that can help you increase your cash flow and track your progress with the right financial information and reports from product experts on document management, business intelligence, and integrated shipping.
Mid-Size Business	Sage 100cloud: The Road Ahead	TBD	2:45 PM	3:30 PM	Learn about the latest enhancements for Sage 100cloud and find out what's planned for future releases. We will also discuss positioning, the latest on AP Automation, Sage 100cloud Manufacturing, competitive selling, Learning Services opportunities, and we'll open it up for some Q&A.
Enterprise	Manage Your Most Important Asset Better with Sage People	TBD	2:45 PM	3:30 PM	Let us show you how to provide a better way to manage the employment journey of your workforce and understand how all the pieces of HR, Talent Management, Talent Acquisition and Payroll can come together for you and your business.
Small Business	Sage 50cloud Customer Listens	TBD	3:45 PM	4:30 PM	We want to hear from you. Enjoy a Panel discussion with your Sage 50cloud team: the Product Manager, the Marketer, the Trainers. A session where you can ask your Sage 50cloud questions and get live assistance with your Sage 50cloud business needs.
Small Business	Innovation Beyond Technology	TBD	3:45 PM	4:30 PM	This session is dedicated to the possibility that innovation goes beyond just technological developments. Technology is important, but it is only a small part of innovation.
Mid-Size Business	Maximize the Use of HRMS & Grow Your Business	TBD	3:45 PM	4:30 PM	Come learn from a panel of top Sage HRMS Partners that are experts in the industry. Learn new ways to take advantage of Sage HRMS functionality, expand your business ecosystem and streamline the way you're doing business today.
Mid-Size Business	Be Business Ready for eCommerce and Online Payments	TBD	3:45 PM	4:30 PM	Join this interactive fireside chat with Paya (formerly known as Sage Payment Solutions) and Sage eCommerce to learn about the future trends of eCommerce and online payments, impacting how business is done, and how you can embrace these rapidly evolving technologies to grow your business.
Enterprise	Sage Fixed Assets: Manage Fixed Assets through Complete Asset Lifecycle	TBD	3:45 PM	4:30 PM	Come learn how Sage Fixed Assets helps manage the complexity of asset management as well as eliminate redundant data entry, increase accuracy, and reduce costs while guarding against regulatory noncompliance. This complete fixed asset management solution provides comprehensive depreciation calculations for financial and tax reporting, asset tracking and inventory reconciliation, construction-in-progress management, and extensive standard reports.