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PROPEL
YOUR BUSINESS INTO THE FUTURE

See why it's time to upgrade to a modern business management solution

These are the end times for traditional enterprise resource planning (ERP) solutions. Overstatement? Not really—especially for growing businesses like yours. Old-school ERP systems are simply too slow, complex, and inflexible to keep up with today's business climate.

Think about your existing ERP. Does it support industry-specific best practices, ever-changing regulatory requirements, and emerging technologies such as social, mobile, cloud, and analytics? If not, you could risk losing ground to your competitors as a result.

Organizations that do not upgrade their ERP may miss out on new technology that could significantly improve their business. Leaders have identified that upgrading their solutions allows them to take advantage of the newest advancements in technology and use those tools to accelerate their business performance.[1]

Top 4 reasons to upgrade your business management solution

1 Reduce operating costs

Modern business management solutions simplify every part of your operation and are more cost-effective than typical enterprise ERP systems because they:

- Increase user productivity and accelerate adoption with an intuitive user interface.
- Support mobile devices so you can check your inventory, take customer orders, approve purchases, and view key performance indicators on the go.
- Eliminate inefficiencies, ensure compliance, and streamline operations with end-to-end integration of your business processes.
- Support all of your core business processes with minimal IT investment and resources.

These solutions are designed to automate manual, time-consuming, error-prone processes—leading to increased productivity at a fraction of the cost.

"Choosing Sage X3 meant a significant improvement in the automation of our business processes with customers, partners, and suppliers. It provides complete integration of information, improved efficiency, and total control over costs."

—Joao Andrade, export sales manager, **Novarroz**

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② Manage growth

Over time, your ERP system's loosely integrated management tools have become inefficient to accommodate business growth. What you really need is a more adaptable and scalable solution that can:

- Add capacity and processes—and manage new business units with ease.
- Simplify the management of international trade—suppliers, contractors, partners, and customers (multilanguage, multicurrency).
- Manage a global business from one common installed instance (global compliance, multilegislation, multiledger).

Contemporary solutions are highly adaptable and scalable—and accelerate all processes across the value chain.

Companies with more accessible, usable, and intelligent data grow 35% faster.[2]

③ Improve decision-making

A common complaint among business leaders is that they're not getting the right information at the right time to make the right decisions. That's because their original business systems have created departmental siloes that inhibit the sharing of information and knowledge. What they seek is the ability to increase business performance with one common data source that can deliver:

- Real-time data and information-sharing anytime, anywhere.
- Real-time analytics, along with alerts and notifications for quick responses to changing business conditions.
- Instant insight into costs and performance from one common data source.

This appeals to executives looking for faster management and increased competitiveness with reduced overhead costs.

④ Reduce customer response time

Another common complaint is the need to improve customer service. But legacy ERP systems often lack a customer relationship management (CRM) component—and major, significant efforts are usually required to integrate the two systems.

Today's business management solutions can seamlessly integrate CRM tools to provide:

- Faster, more integrated sales, supply chain, and customer support operations.
- Web and mobile-based inventory checks, purchase approvals, and customer orders.
- Accelerated issue resolution and responsiveness.
- Visibility into the entire customer lifecycle.

In fact, best-in-class business management solution implementations have realized up to 75% faster customer response times.[1]

The time is right for you to work different

Upgrade to a modern business management solution so you can:

- Share and integrate data with the extended enterprise.
- Communicate easily in the cloud, offering more effective collaboration across teams.
- Tailor your solution to reflect your business as it grows and changes.
- Increase revenue growth and reduce operational costs.
- Plan ahead and forecast demand.

Ready to work different?

Take the next step and get a
complimentary business review

For more information:
call **866-530-SAGE (7243)** or visit **Sage.com**

1 "The Value of Upgrading ERP: Maintaining Modern Technology," Aberdeen Group, January, 2014
2 "Impact of Data Effectiveness on Business Outcomes," IDG Research Services, February, 2014

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