

It's almost time for Sage certified consultants to renew their Sage certifications for 2021!

This renewal applies to certified consultants who hold competency roles for one or more of the following Sage products. Please see the table below for the fee title, recertification information, renewal fee and the number of support cases awarded for each paid renewal fee.

Fee title	Cert maintenance required to renew?	Renewal fee	Support Cases
Sage 100 Certified Consultant Program Renewal Fee – 2021	No	\$650	10
Sage 300 Certified Consultant Program Renewal Fee- 2021	No	\$650	10
Sage 500 Certified Consultant Program Renewal Fee - 2021	No	\$650	10
Sage CRM Certified Consultant Program Renewal Fee - 2021	No	\$650	10
Sage X3 Certified Consultant Program Renewal Fee – 2021*	Yes: Financial, Distribution, and Manufacturing roles only (Due July 31, 2020) <ul style="list-style-type: none"> • X3 - Sage X3 - Financial Consultant Certification Maintenance Package 2020 • X3 - Sage X3 - Distribution Consultant Certification Maintenance Package 2020 • X3 - Sage X3 - Manufacturing Consultant Certification Maintenance Package 2020 	\$650	10
Sage HRMS Certified Consultant Program Renewal Fee – 2021	No	\$650	N/A
Sage Fixed Assets Certified Consultant Program Renewal Fee - 2021	No	\$650	10
Sage BusinessVision Certified Consultant Program Renewal Fee - 2021	No	\$350	10
Sage BusinessWorks Certified Consultant Program Renewal Fee – 2021	No	\$350	10

*X3 Presales does not require a fee. The standard Sage X3 Certified Consultant Fee covers both Developer roles as of this year.

Renewal Timeline

- November 1, 2020 – A renewal fee notification email will be sent to all certified consultants
- **November 30, 2020 – Renewal fees are due**
- November 30, 2020 – Support cases expire. (2018 support cases will be awarded on 12/1/2020 or upon payment of 2021 renewal fee, whichever is later.)
- December 31, 2020 – Grace period ends and a late fee of \$200 is assessed
- February 1, 2021 – Consultant's certification expires if renewal fee(s) is not paid

Key Renewal Information

- Certified consultants can view their current certification(s) from their Sage University transcript
- The applicable 2021 renewal fee(s) will be placed on the consultant's Sage University transcript on November 1, 2020. Fees are based on competency roles held as of October 1, 2020
- Business partners that have designated a consultant manager can utilize the Sage University My Team functionality to verify their organization's consultant list and renewal fee status. Please notify us at partneruniversity@sage.com of any changes to your consultant list or if you would like to learn more about the consultant manager program
- Renewal fees can be paid by the consultant or by their consultant manager

Certification Maintenance (formerly known as recertification)

- Certification maintenance requirements commonly include training and assessments associated with a new release of the software
- For Sage X3, Sage added certification maintenance requirements during the program year and communicated the timeframe for consultants to complete requirements. Please see the above grid for details.
- Consultant certifications **will expire** if recertification requirements are **not met**

Consultant Managers

Consultant managers can manage the renewal process on behalf of a consultant by purchasing an inventory of renewal fees and assigning those fees to their consultants. For instructions on processing your organization's certified consultant renewal fees, please use the job aids below.

- [How to determine the number of renewal fees to purchase](#) ****Updated for 2021****
- [How to purchase and assign training](#) ****Updated for 2021****

Please communicate with your consultants prior to the beginning of the renewal period on how your organization will be processing renewal fees this year. To purchase fees for yourself, please use the job aid for Certified Consultants.

Certified Consultants

For those certified consultants that do not have a consultant manager, or who will be purchasing their own fees, including consultant managers purchasing fees for themselves, please use the job aid below.

- [Consultant guide to purchasing renewal fee\(s\)](#) ****Updated for 2021****

If you are a certified consultant and have a consultant manager, please check in with your consultant manager prior to purchasing fees on your own.

Frequently Asked Questions

Please visit the link below for answers to our frequently asked questions.

- [2021 Mid-Market Renewal FAQ](#)

Multi CC Discount

Business partners paying for 6 or more certified consultant renewal fees for consultants associated with their account ID are eligible for the following discounts:

Number of renewal fees:	Discount
6 to 10	20%
11 and more	30%

Key Renewal Fee Discount Information

- Discounts are based on the number of renewal fees per Sage account ID (4XXXXXXXX).
- Discounts **will expire** on the renewal fee due date **11/30/2020 at 11:30 PM ET**.
- Discount percentage is based on the number of renewal fees on October 1, 2020 that each Sage account number is responsible to pay by the renewal fee due date.
- **Discounts will be automatically applied to renewal fees at the time of check out regardless of who purchases the renewal fee(s); consultant manager or consultant.**
- At the end of the renewal period, we will audit the number of renewals you processed to confirm you were entitled to the multi CC renewal fee discount. If for some reason you didn't renew the applicable number of consultants, we will send you an invoice for the balance due.

If you have any questions, please contact us at 855-724-3864 or email partneruniversity@sage.com.

This article was submitted by Sage Certification Program Manager Cari Lawton-Flores on Monday, September 23, 2020.